

GVMS PTO Treasurer Report

October 2019 (including year-end July 2019)

Joanne Lang – lang.joanne@gmail.com						
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1) PTO Goals for August 2019 to July 2020

- a) \$10,000 to be left in the bank account for emergencies.
- b) Provide funding for teacher, children and parent grant requests up to \$5,000 in 2019/2020.
- c) Taxes and Audit is performed yearly by Kiely and Kiely.
- d) GVMS Tax ID is 20-4016773



2019/2020 Summary

- 1) 2019/2020 Budget approved (including \$5000 on a new grant program)
- 2) JWAC is \$5000 behind prior year at the same time. Additional marketing around JWAC and its value should go out during January 2020 on a weekly basis.
- 3) Corporate Matching is also below last year at the same time appox. \$200.
- 4) Directory Sales are also behind last year's sales \$300 program to share how this works will be coming online.
- 5) At GWES Amazonsmile raises almost double per payment so we should market this too.

1) Cash

GVMS PTO Finance Dashboard as of November 3 2019

Cash In Bank	\$33,212
Uncleared Cheques	\$131
Total Cash	\$33,081

	Check#	<u>Date</u>	Check written to	<u>Details</u>	Amount
I	2033	11/4/2019	Jen Benson	Spirit Events	\$131.00



Profit and Loss Aug 1st 2019 – November 3rd 2019

Great Valley Middle School PTO Profit & Loss

August through November 2019

	Aug - Nov 19
Ordinary Income/Expense	
Income	
Amazon Smile	26.0
Just Write a Check Campaign	2,717.6
JWAC Corporate Matching	174.9
Mini Fund Raisers	40.00
6th Grade Socials	10.00
Total Mini Fund Raisers	10.00
Parent/School Directory	
Directory Sales	1,817.90
Total Parent/School Directory	1,817.9
Spirit Wear Sales	1,090.00
Total Income	5,836.43
Expense	
Back to School Event Costs	213.9
Spirit Events	131.0
Spirit Wear	1,768.0
Teacher Appreciation Dinner	-1,321.6
Trip Sponsorship & Tshirts	1,997.1
Total Expense	2,788.48
Net Ordinary Income	3,047.95
Net Income	3,047.9



2018/2019 Summary

2018/2019 Facts

2018/2019 Budget. Expected to be at a net loss of -\$8610. We ended the year at -\$2159, managed the budget carefully and spent less on the Amazing Race (\$4000) than anticipated \$7,000.

- We were \$1567 below where we would typically be in income for Directory sales. In addition, moving to electronic means we had no advertising income of \$1400. In 2020 there will be additional direct marketing to explain the directory. -> Dorothy and Ilse will work on an updated set of communication to market the directory sales more for 2019/2020.
- We lowered the price for 6th grade socials so that we no make profit on these.
- We did not spend \$7000 on t-shirts for DC, instead provided a \$4,000 Patriot Amazing Race Sponsorship (this cost was lower).

Corporate Matching hit \$2,957 for a new program it was much higher than anticipated. We should also promote this further; this passive income works well. Ilse will promote on the website and on Facebook, should also be highlighted in email. It would be good to have a volunteer to transition this to. In 2020 there will be a second JWAC campaign in January 2020 when the corporate matching budgets open for the new year.

Website and Facebook are up to date with all the teacher items purchased and a thank you from each one. Thank you to Ilse Vercruysse. She will start to post these, and the corporate matching thank you each week on Facebook. Ilse will now be the lead for the website.

AmazonSmile was a new passive income tested. Income to date is higher than expected with little to no marketing = \$161. A kickoff meeting completed; Amee Feager Davis is leading the set up for teacher purchases and Ilse and Amee are working on updated marketing on amazonsmile for parents on the PTO website, Facebook and on email. Amee will take over Amazonsmile.



Educary 1, 2019
Computer applications / All grades / Mr Neil Young / IPAD charging stations



Financial Income and Expense Report Year End 2018/2019

9:59 PM 09/11/19 Accrual Basis

Great Valley Middle School PTO Profit & Loss

July 31, 2018 through August 1, 2019

Ordinary Income 160.81 Income 160.81 AmazonSmile 7,596.16 JWAC Corporate Matching 2,956.80 Mini Fund Raisers 44.28 6th Grade Socials 44.28 Total Mini Fund Raisers 44.28 Parent/School Directory 2,232.24 Total Parent/School Directory 2,232.24 Spirit Wear Sales 956.00 Total Income 13,946.29 Expense 4dmin, printing, computer etc 97.83 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher Appreciation Dinner 5,575.88 Teacher Appreciation Dinner 20.13.55 Teacher Snacks 39.90		Jul 31, '18 - Aug 1, 19
Income	Ordinary Income/Expense	
Just Write a Check Campaign		
JWAC Corporate Matching 2,956.80		160.81
Mini Fund Raisers 44.28 Total Mini Fund Raisers 44.28 Parent/School Directory Directory Sales 2,232.24 Total Parent/School Directory 2,232.24 Spirit Wear Sales 956.00 Total Income 13,946.29 Expense Admin, printing, computer etc 97.83 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.83		
6th Grade Socials 44.28 Total Mini Fund Raisers 44.28 Parent/School Directory Directory Sales 2,232.24 Total Parent/School Directory 2,232.24 Spirit Wear Sales 956.00 Total Income 13,946.29 Expense 4dmin, printing, computer etc 97.63 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income	JWAC Corporate Matching	2,956.80
Total Mini Fund Raisers 44.28 Parent/School Directory Directory Sales 2,232.24 Total Parent/School Directory 2,232.24 Spirit Wear Sales 956.00 Total Income 13,948.29 Expense 97.63 Admin, printing, computer etc 97.83 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Spacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.83		
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Directory Sales 2,232.24 Total Parent/School Directory 2,232.24 Spirit Wear Sales 956.00 Total Income 13,946.29 Expense 97.63 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 82.51 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.83	Total Mini Fund Raisers	44.28
Total Parent/School Directory 2,232.24 Spirit Wear Sales 956.00 Total Income 13,946.29 Expense 97.63 Admin, printing, computer etc 97.63 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 832.00 Stagnaro Foundation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.83	Parent/School Directory	
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Total Income 13,946.29	Total Parent/School Directory	2,232.24
Expense 97.63 Admin, printing, computer etc 97.63 Awards 380.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Teacher and School Budget Items - Other 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Spirit Wear Sales	958.00
Admin, printing, computer etc 97.63 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items Refurbish of staff-room 2,718.39 Teacher and School Budget Items - Other 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner - 261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Total Income	13,946.29
Admin, printing, computer etc 97.63 Awards 360.00 Directories 948.00 Emergency Fund 101.91 Patriot Pride Program 415.28 Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items Refurbish of staff-room 2,718.39 Teacher and School Budget Items - Other 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner - 261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Expense	
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Spirit Events 71.75 Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Emergency Fund	101.91
Spirit Wear 832.00 Stagnaro Foundation 1,000.00 Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 2,718.39 Teacher and School Budget Items 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Patriot Pride Program	
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Teacher and Admin Appreciation 82.51 Teacher and School Budget Items 2,718.39 Refurbish of staff-room 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63		
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Refurbish of staff-room 2,718.39 Teacher and School Budget Items - Other 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63		82.51
Teacher and School Budget Items 5,575.88 Total Teacher and School Budget Items 8,294.27 Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63		
Total Teacher and School Budget Items 8,294.27		
Teacher Appreciation Dinner -261.88 Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Teacher and School Budget Items - Other	5,5/5.88
Teacher Appreciation Lunch 123.55 Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Total Teacher and School Budget Items	8,294.27
Teacher Snacks 39.90 Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63	Teacher Appreciation Dinner	-261.88
Trip Sponsorship & Tshirts 4,000.00 Total Expense 16,104.92 Net Ordinary Income -2,158.63		123.55
Total Expense 16,104.92 Net Ordinary Income -2,158.63		
Net Ordinary Income -2,158.63	Trip Sponsorship & Tshirts	4,000.00
	Total Expense	16,104.92
let Income -2,158.63	Net Ordinary Income	-2,158.63
	let Income	-2,158.63

Quick books was reconciled to the PTO bank statement ending August 25 2019